LOCAL BUYING BUILDING OUR FUTURE TOGETHER

South Australia FINANCIAL YEAR TO DATE July 2018 to March 2019

The Local Buying Program (LBP) in South Australia provides opportunities for small businesses in eligible regions to competitively supply goods and services to BHP's Olympic Dam. The LBP commenced in South Australia in October 2017 and is delivered in partnership between BHP and C-Res. C-Res is a cost neutral entity that proudly continues to deliver the LBP across all BHP Minerals Australia assets nationwide.

| Approve | d Spend |
|---------|---------|
|---------|---------|

\$2,267,266





12.2

84

Average Payment Days

(From receipt of invoice)

Local Business Participation

| Local Dusiness La cicipaci | | | |
|----------------------------|-----|----------------------------------|----|
| | 0% | District of Mount Remarkable | 0 |
| | 1% | Outback Communities Authority | 1 |
| | 21% | Port Augusta City Council Area | 18 |
| | 10% | Port Pirie Regional Council Area | 8 |
| | 43% | Roxby Downs Council Area | 36 |
| | 25% | Whyalla City Council Area | 21 |





Approved Work Opportunities 198 District of Mount Remarkable 0% 0 0.5% **Outback Communities Authority** 1 4% Port Augusta City Council Area 8 0% Port Pirie Regional Council Area 0 87% **Roxby Downs Council Area** 172 8.5% Whyalla City Council Area 17

Since Commencement (2017): Approved Spend \$3,130,530 | Average Payment Days 12.2 | Approved Work Opportunities 290



Local Buying Program Engagement Highlights

In South Australia, C-Res and the Local Buying Program actively participate in and support business initiatives and events which focus on building business capacity and capability. Attendance at the monthly Roxby Downs Business Forum and relevant networking events, provides the opportunity for C-Res Business Engagement Advisor, Lauren Crighton, to engage with local suppliers and the broader business community.

Last quarter the C-Res team attended business networking events and functions including:

- Facilitation of Buyers Training & Awareness session held at the PAT Centre Olympic Dam
- Attended monthly Business Forum meeting
- Guest speaker at Flamingle networking event in Roxby Downs
- Supplier visits with BHP Principal Supply, Paula Merino
- Weekly site engagment and drop in sessions at Olympic Dam



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PROUDLY DELIVERING THE LOCAL BUYING PROGRAM IN PARTNERSHIP